



## MALTAway - Executive Summary

### Board, Governance & Investments – New way for Global thinking & Local Actions

MALTA is Business in the Sunshine (Transparent Business with a sunny weather)

#### **PURSUING SUBSTANCE**

MALTAway is founded on simple and robust principles: credibility, integrity, transparency and rigour. To be credible, you have to be transparent & rigorous, otherwise you are useless

MALTAway is a Board, Governance & Investments Services company. We advise our clients to achieve growth through a strategic approach as well as globalization

Head-quartered in Malta, MALTAway has delivered several projects in different business sectors

#### **WHO WE ARE**

MALTAway mission is to promote MALTA business, governance and lifestyle model and aims to attract to the island, skilled people and capitals with Companies, Entrepreneurs and High Net Worth Individuals (HNWI), interested to invest and to relocate in this jurisdiction

Leadership CAPITAL is the currency of corporations, attitude in changing is the financial position of leadership

The only limits are the one inside yourself, we have many but we cope with unpredictable & unknown problems thanks to the value of difference inside our team and network

MALTAway's Team has a wide skills setting, from Regulatory&Law to Finance&Business and Research&Quantitative analysis

Furthermore, we have a network of local selected partners, able to advise and assist you

MALTAway' Founder is a Maltese resident and has 30+ years' experience as VP of Corporate Services and Advisory Business' Managing Partner, Independent Board Member/NED (Non-Executive Director), broadly skilled in Governance, Investments and global Business Management, Director and Board Member since 1990, with a wide experience in leading Key Board's Committees (Strategic Investment/competitive landscape, Compensation, Performance Management, Succession Planning, Nomination) and setting/leading Corporate shared services & centers of excellence.

Strong influence at Board level and big-picture view with entrepreneurial attitudes, with a long experience in Board, Governance & Investments practices, like Board Committees, Corporate/Fiscal/Regulatory, Finance&Investment, PrivateEquity/M&A/JVs, Management Consulting, to deliver the business targets and actively contribute to the bottom-line, with full charge of ROE, P&L, EBITDA, CAGR, IRR.

Entrepreneurial and business minded, with strategic capabilities and a hand-on working style. Able to implement a company strategy and business model, supervising the execution of a business plan and ensuring that the customer focus thinking within the company is being achieved.

Consolidated commercial, economic&financial skills, are the ground to lead cross functional projects as Board Member, CorporateVP & MD, transforming strategic plan into results. Thanks to a long experiences with professional project's delivery and mandates in Italy, Europe, Egypt, UK, Switzerland, USA, Asia, Malta, the expertise (linguistic, cultural, regulatory) is useful for global thinking and local action in different locations and for multinational teams

## WHAT WE OFFER

MALTAway offers the following services to clients ranging from Start-ups to Consolidated companies, from Family businesses to Global Corporations and to HNWI:

*Board Directorship:* MALTAway offers senior Non-Executive Director (NED), Maltese resident, to enlarge the Board capacity and to comply with the international fiscal laws

*Coaching:* MALTAway coaches your Board's and your Leadership Team's Members advising them on Governance & Investments issues emerging from market changes or growth plans.

*Transfer:* MALTAway is a connector to the Maltese community, we assist clients entering in Malta in order to take advantage of the real benefits and to exploit the real opportunities offered by the island..

*Investment Advisory:* Investment & Merchant Banking, Asset Allocation

*Business Advisory:* Governance and Networks affairs do matter

*Relocation:* Companies and Individuals

*Corporate, Foundation & Trust, Corporate & Fiduciary Services*

*Real Estate:* Real Estate Agent, sale and letting of properties for residency, commercial or industrial use

*Travelling & Incentive:* we offer our Personal Traveller assistance, delivering outstanding and tailored services with a web-bases tariffs and fees scheme for Travel, Incentive , English Courses

## MALTAway ON THE WEB

MALTAway and its team actively contribute to online content. To learn&share more about our ideas, thinking, services and the personalities behind MALTAway, click on the below links:

<http://maltaway.wordpress.com/>

<http://albertobalatti.wordpress.com/>

<http://casamalta.wordpress.com/>

<http://amamalta.wordpress.com/>

<mt.linkedin.com/in/maltaway>

<mt.linkedin.com/in/albertobalatti/>

<http://twitter.com/#!/rebusbalatti>

<https://twitter.com/maltawayinfo>

## CONTACT



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